

For People, Communities and the Future

KOIZUMI

For People, Communities and the Future





Message from the President



As a comprehensive trading company of housing equipment, we have made efforts to become a company that has contributed to improving living standards, for more than half of a century.

Now, we have more than 100 sales offices in Japan, actively promoting "community-based" store development and "proposal type" communication and strive to provide customers with more fulfilling services. In order to meet the needs of modern society, we will reinforce our efforts in the energy-saving and energy fields. In addition, we will aim for further development of the home renovation convenience store "Prostock" business, and will focus on expanding our business especially in Vietnam and China in particular.

Based on the identity of "We have a role to play in a society and cityscapes that are rapidly changing with the times." We will continue to develop our business steadily and flexibly as a leading company in the industry.

Business Policy

Group Power

Consists of 9 subsidiaries and over 100 sales offices and associated companies with its own specialized functions. We will meet customers' various needs through the high expertise of each company and the total

Partnership

"IZUMI club" is organized, as we highly value the communication with our customers. This is a place where seminars are held so our customers can gather to exchange information and learn about our new products. Every year, we have a "Summer Sale", an event in each area to promote partnership between our customers.

Service Network

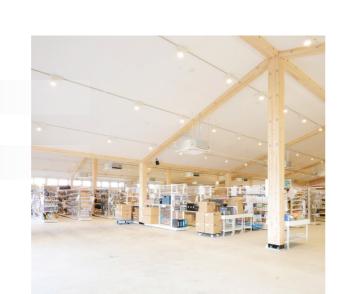
From Tohoku to Tokai area in Japan, is our service network span, and we are still developing a community-based business. By providing close contacts with customers, we provide attentive services and supports, including quick deliveries and timely information exchange with our customers.

Frontier Spirit

To respond to the demands of a changing world, we are developing flexible businesses, by actively trying to develop new businesses in various areas beyond our business domain.

Management Philosophy

- Contribute to the improvement of residential life and welfare through the provision of logistics services.
- Dedicated to the development of society with self-awareness and pride.
- Respect humanity and create an attractive working environment where one can live a meaningful life.
- Comply with various laws and regulations related to corporate activities. and fulfill social responsibility.



Toverseas bases Over 100 domestic sales offices Business office Prostock Purchasing Center Head office Affiliated company

Business Outline

As a general trading company, Koizumi is doing business with many manufacturers and purchasing products which meet the needs of our customers, and has extensive business experience in dealing with customers in all industries involved in the creation of living environments.

We offer a various range of products from Japan and overseas, in four major categories such as "Piping Materials", "Housing Equipment", "Construction Materials", and "Electrical installation Materials".

We strive to support the comfortable and prosperous lives of people and communities.

Piping materials Housing and facility equipment Architectural Electrical materials materials

Products

We have various kinds of high-quality products, with our motto "You can get anything you need, at, anytime, and anywhere". Our household equipment experts have selected products that will utmost satisfy the customers' needs. The Engineering Department is the contact point for the represented products shown on this page.

allmilmö

A brand that stands for "premium" on every level, design, sense of style, genuine workmanship that all made in Germany. We promote this brand to luxury condominiums and hotels in Japan as well as overseas, also, we provide integrated services from design, manufacturing, installation, and maintenance, with our staff who are well versed, not only in the kitchen, but also in the interior field.



MURO

Full custom-made bath units. We deal with high-class bath units made in Japan and Taiwan.

Using carefully selected high-quality materials such as natural stones and large format tiles, we provide all custom-made services which could be made according to the customer's requested dimensions and designs.



sani+

Koizumi's private brand, mainly focusing on sanitary products. We have presented wash basin and hand-wash basin product lines, and plan to develop more product lines in the future. Add new value to your surroundings with stylish sanitary products blended into your life.



Mirastainless Panel

The light and cool appearance of Stainless-Steel panels is fit for high-grade systems kitchen. The material is certified as noncombustible, so it is resistant to heat and flame and can be used around the stove. Taking daily maintenance into consideration, the surface is finished with a special silicone coating, which makes it easy to wipe off stubborn oil stains, fingerprints.



Main suppliers

TOTO LTD.

LIXIL Corporation

SEKISUI CHEMICAL CO., LTD.

Noritz Corporation

CORONA CORPORATION

Paloma Co., Ltd.

Rinnai Corporation

TAKARA STANDARD CO.,LTD.
Cleanup Corporation
Panasonic Corporation
Maezawa Kyuso Industries Co., Ltd.
MAEZAWA KASEI INDUSTRIES CO., LTD.
KVK Corporation
SANEI LTD.

Ebara Corporation

JFE Steel Corporation

JFE Shoji Pipe & Fitting Corporation

Toshiba Carrier Corporation

REX INDUSTRIES CO., LTD.

AKAGI COMPANY

TABUCHI CORP.

DAIKIN INDUSTRIES, LTD
DAIKEN CORPORATION
KITZ CORPORATION
Mitsubishi Electric Corporation
NIPPON CHUTETSUKAN K.K.
Shin-Etsu Polymer Co., Ltd.
VANTEC CO.,LTD.





Germany



Engineering Department

Mainly for developers and general contractors, we sell all kinds of water-related products such as luxury bath units and built-in kitchens for luxury hotels, condominium and rental apartments, consistently responding to design, installation and maintenance. As a result, those products have been adopted not only in Japan but also overseas.



KOIZUMI GERMANY GmbH

Established in 2017 as a base for Europe. In addition to investing in high-end kitchen manufacturer allmilmö, we also play a role in connecting Japan and Germany.

allmilmö Küchen GmbH & Co. KG

allmilmö is a high-class built-in kitchen that has been carefully thought out with a unique design down to the smallest details, using precision craftsmanship and high-quality materials from a German manufacturer specialized in kitchens. In addition to high functionality and precision, it combines a design from modern to classical.

Taiwan

PUDA Industrial Co., Ltd.

Our full luxury bath unit, which can offer all kinds of depth, widths, designs, etc., with carefully selected high-end materials such as natural stones and large format tiles.

JC-JING CHENG INDUSTRIAL Co., LTD.

The main businesses are metal processing and OEM/ODM of metal parts, especially in aerospace, semiconductor optoelectronics, robotics equipment, and automobile industries. Certified ISO9100 international quality regulation and passed AS9100 Aerospace Quality Management System in 2015. To meet the international quality standards and customers' quality requirements, JING CHENG also provides custom design services and refining of professional processing.

Vietnam Prostock Vietnam

Koizumi Vietnam Trading Co., Ltd.

As a fully owned subsidiary of Koizumi, we are engaged in trading, domestic transactions, construction projects, launching new businesses, etc. In addition to importing and exporting steel products and building materials with many other countries, we also do domestic trading in Vietnam

Prostock Vietnam Corporation (Former Name: QH Prostock)

The first store opened in Ho Chi Minh City in 2017. In order to differentiate it from local markets, Prostock Vietnam offers one-stop shopping of materials and tools, with a high-quality service.



QH PLUS Corporation

Founded in 2006, QH PLUS is the parent company of QH Group, importing and exporting steel products and processing building materials.

QH PLUS and Koizumi have built a cooperative system in the steel product trade, OEM, and metal fittings manufacturing departments in Vietnam.

China

Product Development Department



Produce castings and other products on order from manufacturers, up to import and sell to customers. Also, handling plastic products and expand exports.

KOIZUMI NAGASAKA TRADING (Shanghai) CO., LTD.

Import and sell various products such as semiconductors, lithium batteries, and building materials from Japan. In addition, we are actively supplying Chinese products that meet the needs of Japanese customers.

KOIZUMI MACHINERY (Nantong) CO., LTD.

The Chinese factory is mainly engaged in the manufacturing and processing of castings. Also handle precision machining of various large cast iron parts and aluminum casting parts for industrial robots, wind power generating equipment, medical equipment, etc., for domestic and foreign manufacturers.

MARUI TECHNOLOGY (Changzhou) CO., LTD.

The main business is surface finishing. We have an established reputation for electrolytic polishing of semiconductor manufacturing equipment, and doing business with many Japanese companies.

Korea

Steel Product Business Department

Engaged in import and export of all steel products between Japan, South Korea and China.

Shaped steel, wire rods, coils, and special steel are

our main commodities to customers such as shipbuilders, construction machinery manufacturers, building material manufacturers, and construction companies.

We have achieved cost reductions by utilizing strong cooperative relationships with suppliers in each country, and recently, we have expanded our sales area to Southeast Asia and are building a further sales network.



As the Korean base of the Koizumi Group, Koizumi Korea engaged in domestic sales of steel materials, building materials, etc., as well as imports and exports to Japan, China, and Southeast Asia

America You-ing Travel Service, Inc.

Operated in New York as a travel agency, a member of "IATA, ARC". Main business is to arrange business trips (airline tickets, hotels, rental cars, etc.) for Japanese companies in the U.S. and around the world. Also handling individual travel arrangements (airline tickets,

hotels, rental cars, package tours, etc.] which are highly valued by our clients for our detailed and flexible services.



Domestic Business & Associated Businesses



Prostock

Prostock is a street shop for professionals who sells plumbing material, electricity, air conditioning, gas parts and tools for cash payment. We provide satisfaction to our customers with long and convenient business hours from 6:00 A.M. to 10:00 P.M. and always have an abundant inventory throughout the year.



Corporate Sales Department (Headquarter)

In order to develop new potential markets, we propose and sell housing equipment, engineering materials, plumbing materials, and agricultural materials to major partners such as developers, house manufacturers, builders, general contractors, and renovation companies. This specialized sales department focuses on areas and industries that our existing sales offices have not been able to fully engage with.



Sougou Denzai Co., Ltd

Selling and installing electrical construction materials for various fields such as houses, offices, stores, commercial facilities, factories, and railways. The strength of Sougou Denzai which is able to make proposals for high-voltage substation equipment and on-site support for big sub-contractors' projects.



Izumi Technos Co., Ltd.

Engaged in the renovation work of water supply and drainage pipes in condominiums and commercial buildings. In order to increase the property value, start from field investigation, design proposals up to exterior work include construction and installation services.

The "mobile reborn method" and the "mobile hybrid method II" are Izumi Technos' original technologies, which extends the service life of water supply and drainage pipes.



Japan Ecology Co., Ltd

Japan Ecology provides full services (sales, installation, and maintenance) for office buildings and residential areas' solar power generation systems, storage batteries, HEMS, EV chargers, etc., in addition, for field surveys, cost analysis, and subsidy application support services are also available.



Juken Co., Ltd.

Handles building materials such as window sets, materials for exterior walls, roofing materials, interior materials, painting materials, building materials. Especially skilled at processing and installation of window frames and glass work.



Suhaco Co., Ltd.

Provide planning services and selling wooden skeletons house. It is created with the concept of "A house where interior and its equipment can be customized to suit the residents' lifestyle".



Cleantech Koizumi Co., Ltd.

Focused on cleaning exterior walls of buildings and condominiums, carpet and interlocking brick flooring. Furthermore, development, import, and sell of various cleaning systems and sewage treatment systems.



Reform-Plaza Koizumi Co., Ltd.

Interior and exterior renovation or new construction work business for houses and condominiums mainly in the Tokyo area, with a wide product lineup, handling from planning and design to construction and maintenance.



STUMP Co., Ltd.

Develops and operates high-grade service apartments and rents studios in central Tokyo. Service apartments are popular among business travelers on medium to long-term business trips.

7

Service Network

Regional subsidiaries from the Tohoku region to the Kanto region and to the South in the Tokai region. We establish a sales and support system which makes quick and great correspondence.

We aim to be the best partner in the local communities by maintaining close relationships with our customers.

KOIZUMI GROUP President Office Construction Business Business Management Sales Division Division Division **Engineering Dept.** Koizumi Tohoku **Administration Dept. Arita Unitem** Koizumi Chuo **Accouting Dept.** Housing Facility Dept. Koizumi Tama **Operation Guidance Dept.** Izumi Technos Koizumi Higashi-kanto System Dept. Reform-Plaza Koizumi Koizumi Kita-kanto Management Planning Dept. Cleantech Koizumi Koizumi Chubu **Environment Dept.** Koizumi Kanagawa **Business Promotion** Affiliated Company Koizumi Sagami Dept. **Electrical materials Promotion Office** Koizumi Tokai Suhaco Purchasing Dept. Sougou Denzai Japan Ecology First Purchasing Center Juken Tanashi Tower Second Purchasing Center Third Purchasing Center Jouhoku Chubo **STUMP Logistics Center** Koizumi Shoji Corporate Sales Dept.

Auditing Dept.

Global Business Product Development Dept. Steel Product You-ing Travel **Business Dept** Service Koizumi Nagasaka Trading Koizumi Korea **Hanah Mountain** (Shanghai) Resort Koizumi Vietnam Trading Koizumi Machinery (Nantong) **QH PLUS** Marui Technology (Changzhou) Koizumi Germany **Prostock Vietnam** allmilmö Küchen JC-Jina Chena Industrial (Taiwan) KOIZUM

Prostock Dept.

Corporate Profile

Data as of March 2023

Company Name Major Business President Address

TEL FAX Website Foundation Establishment Capital (consolidated) Annual Sales (consolidated) Number of Employees (consolidated) Number of Group Companies

KOIZUMI Co., Ltd. Housing and facility equipment trading and related business 2F, Fujisawa Building, 4-30-16 Ogikubo, Suginami-ku, Tokyo 167-0051 JAPAN +81-(0)3-3393-2511 +81-(0)3-3393-1240 http://www.koizumig.co.jp August, 1910 April 18, 1947 3,478 million yen

21

162,851 million yen

TOKYO head office

Executives

Senior Managing Director. General Manager of Business Management Division

Managing Director, General Manager of Sales Division Go Nagasaka

Takehiro Goto Eiji Suzuki

Director, Purchasing Department Manager System Department Manager

President of Koizumi Higashi-kanto

Group Top Advisor

President of Koizumi Kita-kanto

Bunichi Hoshi

Hisavoshi Tanaka

Hirosato Yuasa

Takahiro Ogawana

Koji Nagasaka

History

Established STUMP Co., Ltd. Jouhoku Chubo Co., Ltd. joined the Kojzumi Group 2022

Tanashi Tower Co., Ltd. joined the Koizumi Group. Arita Unitem Co., Ltd. joined the Koizumi Group 2021

Juken Co., Ltd. joined the Koizumi Group. Established Koizumi Germany Co., Ltd. Established Prostock Vitnam Corporation 2017

Celebrated the 70th anniversary of foundation 2016

Sougou Denzai Inc. joined the Koizumi Group. Established Koizumi Korea Co., Ltd. 2011

Japan Ecology Co., Ltd. joined the Koizumi Group 2010

Established Koizumi Machinery (Nantong) Co., Ltd. 200 Celebrated the 60th anniversary of foundation 2006

1994 Established "Cleantech Koizumi" Co., Ltd. 1993 Established "Koizumi Chuo" and "Koizumi Tama''Co., Ltd.

Established Koizumi Nagasaka Trading (Shanghai) Co., Ltd. 2003 1989 Opened the Hanah Mountain Resort

> Established "Koizumi Tohoku" Co., Ltd. 2000 1987 Established "Shizuoka Koizumi(Koizumi Tokai now)" Co., Ltd.

> > 1986 Established "Kitchen Plaza Koizumi(Reform-Plaza Koizumi now)" Co., Ltd.

1980 Established "Izumi lining(Izumi-Technos now)" Co., Ltd.

Established "Yamanashi Koizumi(Koizumi Chubu now)" Co., Ltd.

1973 Established "Sagami Koizumi(Koizumi Sagami now)" Co., Ltd.

Established "Ibaraki Koizumi(Koizumi Higashi-kanto now)" Co., Ltd.

1970 Established "Kanagawa Koizumi(Koizumi Kanagawa now)" Co., Ltd.

Changed name to Koizumi Co., Ltd.

967 Established "Saitama Koizumi(Koizumi Kita-kanto now)" Co., Ltd.

Established as "Koizumi store" Co., Ltd.





2F, Fujisawa Building, 4-30-16 Ogikubo, Suginami-ku, Tokyo 167-0051 JAPAN TEL +81-(0)3-3393-2511 WEB http://www.koizumig.co.jp